

Manal McDermid

Partner

Ms. McDermid served as energy advisor to two California Governors, led government affairs for the nation's largest clean energy company, and co-founded a leading energy storage company. She founded Caliber Strategies in 2013.

Ms. McDermid has led policy and regulatory design for nearly two decades. Prior to founding Caliber Strategies, she served as Co-Founder & Senior VP of Policy & Market Design for Advanced Microgrid Solutions (AMS), a distributed energy storage company that built the world's largest Virtual Power Plant and a cutting-edge AI-powered energy asset software platform. Here, Ms. McDermid focused on policies related to distributed energy resources, both on the state and national level. She also helped the company raise Series A and B corporate rounds and a \$200 MM project finance round - the largest dedicated energy storage finance vehicle in history at the time.

Prior to AMS, Ms. McDermid served as Director of Governmental Affairs for NextEra Energy / Florida Power & Light (FPL), the nation's leader in wind and solar generation and an electric utility serving 4.6 million customers. She oversaw political, legislative and regulatory engagement with key members of the U.S. Congress and the Executive Branch on issues relating to renewable energy, land use and tax reform. Prior to this, Ms. McDermid served as Renewable Energy Advisor to California Governors Jerry Brown and Arnold Schwarzenegger, leading the state's efforts towards renewable energy deployment.

Ms. McDermid currently serves as the Chair of the Board for GridWorks and sits on the Board for the Energy Systems Management Program at the University of San Francisco. She formerly served as Board Chair of the California Energy Storage Association. Ms. McDermid holds a Bachelor of Science in Biology from the California State University and a Masters in Public Administration from the University of Southern California.

